



# **Symbiosis Institute of Digital & Telecom Management, Pune (SIDTM, Pune)**





### Contact Details

#### **Symbiosis Institute of Digital and Telecom Management**

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**Prof. Dr. Abhijit Chirputkar**  
Director

#### **Director Profile:**

Dr. Abhijit Chirputkar is the Director at Symbiosis Institute of Digital and Telecom Management (Formerly SITM) which is a constituent of Symbiosis International (Deemed University) (SIU). He is a rank holder in M.Com. at the University of Pune. He is a Chartered Accountant and before joining Symbiosis, he was a practicing Chartered Accountant and Certified Information Systems Auditor (CISA). He further completed a program of Masters in Business Finance from ICAI. He is Ph.D. from Symbiosis International (Deemed University) (SIU). He has consulting experience of more than ten years in the areas of Finance, Audit and Assurance, and Taxation. He was a visiting faculty in prestigious management and professional institutes and delivered lectures in the areas of accounting, finance, and taxation. He has more than 20 years of teaching experience including corporate training. He has written more than 50 articles, papers, case studies, and chapters in books. He has presented papers at national and international conferences including IIM-A. He has received IPR in the area of telecom assurance and has registered 4 patents. He is a member of The Institute of Chartered Accountants of India and ISACA (USA).

#### **Institute Profile:**

Symbiosis Institute of Digital and Telecom Management (Formerly SITM), a constituent of Symbiosis International University (SIU) is a business school based in Pune, Maharashtra, India, established in the year 1996. It is the pioneer in the field of Telecom Management in the entire SAARC region, and endeavours to develop World-Class Digital and Telecom Business Leaders who can address the needs of a constantly changing business scenario in a digital field, with ease. SIDTM is ranked 21st amongst the Top private B-schools as per the survey of "The Week"

#### **Programme Profile:**

##### **Name of the Programme:**

- **Master of Business Administration (Digital and Telecom Management) [MBA (DTM)]**

##### **Duration of the Programme(s):**

- **Master of Business Administration (Digital and Telecom Management) [MBA (DTM)]:** 2 Years Full-Time

##### **Intake:**

- **Master of Business Administration (Digital and Telecom Management) [MBA (DTM)]:** 150 seats

- **Master of Business Administration (Digital and Telecom Management) [MBA (DTM)]**

SIDTM (Formerly SITM) offers a two-year full-time MBA (Digital and Telecom Management) program with three specializations namely Systems and Finance, Marketing and Finance and, Analytics and Finance with a fine blend of technology and management for the new age management professionals in the digital era. The details of specialisation allocation are mentioned on the website of the institute. The program aims at creating management professionals who understand the business requirements and can deliver commercially viable technology solutions to address these requirements. The course curriculum is aligned with the current industry trends

**Eligibility:**

- **Master of Business Administration (Digital and Telecom Management) [MBA (DTM)]**

Graduate from any recognised University/ Institution of National Importance with a minimum of 50% marks or equivalent grade (45% marks or equivalent grade for Scheduled Caste/ Scheduled Tribes)

**Important:**

It is the responsibility of the candidate to ascertain whether he / she possesses the requisite qualification(s)/ eligibility for admission. Having been admitted provisionally does not mean acceptance of eligibility. Final eligibility of admission will be decided by Symbiosis International (Deemed University), subject to successful fulfilment of specified admission norms.

**Admission Process:**

- **Master of Business Administration (Digital and Telecom Management) [MBA (DTM)]**

Symbiosis National Aptitude Test (SNAP Test) is the gateway for Post Graduate Programmes of Symbiosis International (Deemed University).

Candidates should register and pay for SNAP Test & separate institute/program-wise registration fees. For more details and registration, please visit <http://www.snaptest.org>

In the SNAP Test, the candidate is judged on General English, Current Affairs, Quantitative Aptitude, and Analytical & Logical Reasoning. If shortlisted, he/she should attend the GE-PI process which is conducted by the institute.

**The process for admission through SNAP Test is as follows:**

Stage 1: SNAP Test Registration

Stage 2: SNAP Test

Stage 3: Shortlisting and Selection Process

Stage 4: Merit List Declaration and Admission

**Reservation of Seats:** As per University norms.



SIDTM\_Induction2023\_AY2024-2025

#### Important Dates:

Details	Date
Programme Registration Begins	August 23, 2023
Last date of Online registration	November 23, 2023(Thursday)
Last Date of payment of Registration fees	November 23, 2023(Thursday)
Entrance Test	December 10, 2023(Sunday) December 17, 2023(Sunday) December 22, 2023(Friday)
Test Result	January 10, 2024 (Wednesday)
Last date of Online registration For the Institute	January 09, 2024 (Tuesday)
Last Date of payment of Registration fees For the Institute	January 09, 2024 (Tuesday)
Announcement of Shortlist for Group Exercise and Personal Interaction	January 22, 2024
Group Exercise and Personal Interaction	February 9,10,11 2024 & February 15,16,17,18 2024
Announcement of First Merit list	March 5th 2024
Last date for payment of fees for candidates in the first merit list	March 29th 2024
Programme Commencement	June 10th 2024

#### Disclaimer:

These dates are tentative and are subject to change. Any changes will be reflected on the institute website ([www.sidtm.edu.in](http://www.sidtm.edu.in))

## Orientation and Pedagogy:

### ✓ Dynamic Curriculum:

The program structure and courses, academic curriculum and examination process is continuously upgraded. In order to address the existing needs of the industry and in accordance with the eclectic nature of our academic portfolio, a program review committee is formed and they share their input every year. SIDTM (Formerly SITM) while designing its curriculum considers these inputs and subsequently, they are discussed in the Board of Studies of SIU. The Board involves intelligentsia from varied backgrounds and specializations. The curriculum is delivered with various teaching methodologies. The curriculum is focused on technology management perspective.

### ✓ Classroom Teaching:

The spirit of Classroom teaching encompasses the fundamentals of theoretical and conceptual learning. It extends its traditional boundaries into the world of interactive learning through case studies, assignments, quizzes and mock presentations by the students.

### ✓ Group Learning:

The students are grouped into syndicates, which encourages a free exchange of ideas. We strongly believe that syndicate learning – peer learning is vital for creativity. This activity encourages students to understand group dynamics and then perform in groups. The methodology helps students to improve their communication skills and harness team spirit.

### ✓ Guest Lectures & Workshops:

Guest Lectures & Workshops offer students a chance to interact with professionals not only from the IT and Telecom industry but also from various other fields. Their inputs enable our students to get insights into the corporate world.

### ✓ Seminar:

SIDTM arranges International Telecom Seminar where we invite industry experts and eminent persons who talk about current technologies, the techno-managerial perspective of telecom business and its environment. The speakers come from various industries including international speakers. It is a valuable addition to students. It brings on a neutral platform, visionaries from across the global ICT industry to discuss and explore the various current global telecom trends.



SIU\_TEDx\_AY2024-2025

✓ **Simulations and Lab Sessions:**

SIDTM uses simulations for effective learning. We have network simulation, marketing simulation, and business simulations. Students learn the concepts with the help of simulations. Apart from simulations, students use the labs for various access to various research and other databases, analytics, and other courses.

✓ **Industrial Visits:**

The institute gives special importance to understanding the practical aspects of technology. As a result, Industrial visits are organized. These industrial visits are instrumental in enabling the students to have a practical understanding of the ICT industry and it also encourages interaction between students and the industry.

✓ **Summer Projects :**

The students undergo two months of rigorous summer training in the industry. Students are selected from the campus through a summer recruitment process. Upon completion of the project, reports have to be submitted to the faculty. The reports are evaluated according to a host of parameters by teams of eminent professionals and academia.

✓ **Research Projects:**

To inspire thought and initiate the in-depth study in various areas of business and technology, a research project is allotted to each syndicate. This project is conducted over a 10-month period. The research project primarily relates to techno commercial aspects of the ICT industry. The management, alumni, and industry experts decide the topics of the projects. It involves studying the technical aspects along with the business issues and commercial viability.

\*Every year based on the input & feedback; the above-mentioned Pedagogy may change.\*



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## Fee Structure

### Approved Fee Structure for Batch 2024-2026 in the Academic year 2024-2025 - INDIAN STUDENTS

Programme Fees For Master of Business Administration (Digital and Telecom Management) [MBA (DTM)]	1st Year Academic Year 2024-25 (Amount in ₹)
Academic Fees (Per Annum)	₹ 7,82,000
Institute Deposit (Refundable)	₹ 20,000

**Hostel and Mess Fees (Subject to change in campus and accommodation type wise, e.g. Single Sharing, Twin Sharing, Triple Sharing, Four Sharing, Dormitory) (The fees indicated herein are for Lavale Hill Top Campus Only)	1st Year Academic Year 2024-25 (Amount in ₹)
Mess Fees (Per Annum) @	₹ 94,500
Hostel Deposit (Refundable)	₹ 15,000
Hostel Fees (Different, subject to Sharing, Per Annum)@	
Single (Only for differently abled students.)	₹ 1,48,500
Twin Sharing	₹ 1,48,500
Three Sharing	₹ 1,30,000
Four Sharing	₹ 1,02,500
Dormitory	₹ 76,000



SIDTM\_ISR Activity\_AY2024-2025

<b>Installments for Master of Business Administration (Digital and Telecom Management) [MBA (DTM)]</b>	<b>1st Year (Amount in ₹)</b>		<b>2nd Year (Amount in ₹)</b>	
	<b>1st Instalment</b>	<b>2nd Instalment</b>	<b>1st Instalment</b>	<b>2nd Instalment</b>
Academic Fees (Per Annum)	₹ 3,91,000	₹ 3,91,000	₹ 3,91,000	₹ 3,91,000
Institute Deposit (Refundable)	₹ 20,000	-	-	-
Hostel Deposit (Refundable)	₹ 15,000	-	-	-
Hostel Fees (Per Annum)	₹ 65,000	₹ 65,000	**	**
Mess Fees (Per Annum)	₹ 47,250	₹ 47,250	**	**
Installment	₹ 5,38,250	₹ 5,03,250		
Last date of payment	At the time of Admission	25-Nov-2024	25-Jun-2025	25-Nov-2025

\*\* Hostel and Mess Fees for the Subsequent year would be communicated before commencement of the next academic year.

@ Hostel and Mess Fees can be increased up to 10% each year. Government taxes would be additional as and when applicable.

\* Few seats are reserved as Discretionary Quota Seats. Only students with good academic record and with good entrance test scores are considered for Discretionary Quota Seats. The fees for Discretionary Quota seats will be double the academic fees of open category as approved by the Fee Structure Committee, to be paid to the institute by way of online transfer/demand draft. Once admission is taken in Discretionary Quota, the fees applicable to Discretionary Quota will have to be paid by the student for the entire duration of the programme. No donation or capitation fee is charged for admission to any program at any institute of SIU

## Fee Structure

### Approved Fee Structure for Batch 2024-2026 in the Academic year 2024-2025 - INTERNATIONAL STUDENTS

Note : International students are admitted from two categories and the fees for each are as given below

(a) NRI, PIO, OCI Category

(b) Foreign National Category

(a) Fees Payable by the students taking admission in NRI, PIO, OCI Category.

Programme Fees For Master of Business Administration (Digital and Telecom Management) [MBA (DTM)]	Student taking Admission in
	(a) NRI, PIO, OCI Category 1st Year 2024-25 Amount in US\$
Academic Fees (Per Annum)	\$14,950
<b>Academic Fees (Per Annum) to be paid</b> (A)	<b>\$14,950</b>
<b>Institute Deposit (Refundable)</b> (B)	<b>\$275</b>
<b>Administrative Fees (Non Refundable) to be paid</b> (C)	<b>\$550</b>
<b>Total fees to be paid</b> (D) = (A+B+C)	<b>\$15,775</b>

(a)**Hostel and Mess Fees (Subject to change in campus and accommodation type wise, e.g. Single Sharing, Twin Sharing, Triple Sharing, Four Sharing, Dormitory) (The fees indicated herein are for Lavale Hill Top Campus Only)	Student taking Admission in
	(a) NRI, PIO, OCI Category 1st Year 2024-25 Amount in US\$
Mess Fees (Per Annum) @	\$1,250
Hostel Deposit (Refundable)	\$200
Hostel Fees (Different, subject to Sharing, Per Annum)@	
Single (Only for differently abled students.)	\$1,900
Twin Sharing	\$1,900
Three Sharing	\$1,700
Four Sharing	\$1,350
Dormitory	\$1,000

<b>(a) Installment for Master of Business Administration (Digital and Telecom Management) Student taking Admission in NRI, PIO, OCI Category</b>	<b>1st Year (Amount in \$)</b>			<b>2nd Year (Amount in \$)</b>	
	<b>1st Installment</b>	<b>2nd Installment</b>	<b>3rd Installment</b>	<b>1st Installment</b>	<b>2nd Installment</b>
Administrative Fees (Non Refundable)	\$550	-	-	-	-
Academic Fees (Per Annum)	\$540	\$7,205	\$7,205	\$7,475	\$7,475
Institute Deposit (Refundable)	\$275	-	-	-	-
Hostel Deposit (Refundable)	-	\$200	-	-	-
Hostel Fees (Per Annum)	-	\$850	\$850	**	**
Mess Fees (Per Annum)	-	\$625	\$625	**	**
Installment	<b>\$1,365</b>	<b>\$8,880</b>	<b>\$8,680</b>		
Last date of payment	At the time of acceptance of 'Offer Letter'	At the time of Reporting to SCIE	25-Nov-2024	25-Jun-2025	25-Nov-2025

**(b) Fees Payable by the students taking admission in Foreign National Category.**

<b>Programme Fees For Master of Business Administration (Digital and Telecom Management) [MBA (DTM)]</b>	<b>Student taking Admission in</b>	
	<b>(b) Foreign National Category</b>	<b>1st Year 2024-25 Amount in US\$</b>
Academic Fees (Per Annum)		\$14,950
Less: Symbiosis Golden Jubilee Scholarship to Foreign National Students #		\$12,350
<b>Academic Fees (Per Annum) to be paid</b>	<b>(A)</b>	<b>\$2,600</b>
<b>Institute Deposit (Refundable)</b>	<b>(B)</b>	<b>\$275</b>
Administrative Fees (Non Refundable)		\$550
Less: 50% Fee Concession on Administative Fees		\$275
<b>Administrative Fees (Non Refundable) to be paid</b>	<b>(C)</b>	<b>\$275</b>
<b>Total fees to be paid</b>	<b>(D) = (A+B+C)</b>	<b>\$3,150</b>

**Hostel and Mess Fees (Subject to change in campus and accommodation type wise, e.g. Single Sharing, Twin Sharing, Triple Sharing, Four Sharing, Dormitory) (The fees indicated herein are for Lavale Hill Top Campus Only)	Student taking Admission in (b) Foreign National Category 1st Year 2024-25 Amount in US\$
Mess Fees (Per Annum) @	\$625
Hostel Deposit (Refundable)	\$200
Hostel Fees (Different, subject to Sharing, Per Annum)@	
Single (Only for differently abled students.)	\$650
Twin Sharing	\$650
Three Sharing	\$650
Four Sharing	\$650
Dormitory	\$650



SIDTM\_Sports Day Event\_AY2024-2025

<b>(b) Installments for Master of Business Administration (Digital and Telecom Management) [MBA (DTM)] Student taking Admission in Foreign Nationals Category</b>	<b>1st Year (Amount in \$)</b>			<b>2nd Year (Amount in \$)</b>	
	<b>1st Installment</b>	<b>2nd Installment</b>	<b>3rd Installment</b>	<b>1st Installment</b>	<b>2nd Installment</b>
Administrative Fees (Non Refundable) # #	\$275	-	-	-	-
Academic Fees (Per Annum)	\$815	\$895	\$890	\$1,300	\$1,300
Institute Deposit (Refundable)	\$275	-	-	-	-
Hostel Deposit (Refundable)	-	\$200	-	-	-
Hostel Fees (Per Annum)	-	\$325	\$325	**	**
Mess Fees (Per Annum)	-	\$313	\$313	**	**
Installment	<b>\$1,365</b>	<b>\$1,733</b>	<b>\$1,528</b>		
Last date of payment	At the time of acceptance of 'Offer Letter'	At the time of Reporting to SCIE	25-Nov-2024	25-Jun-2025	25-Nov-2025

"Note:

- # ONLY Foreign National Students taking Admission in the year 2023 for the Batch 2023-2025, will be eligible for the Symbiosis Golden Jubilee Scholarships. Designed to celebrate 50 glorious years of Symbiosis being established to offer quality education to foreign national students, these include:
  - (1) 100 Full Symbiosis Golden Jubilee Academic Scholarships with need-based reduced hostel fees for foreign national students from developing African- Asian countries.
  - (2) 100 Golden Jubilee Free-ships for academically and financially deserving foreign national students from conflict ridden/war affected regions by giving them an opportunity to study at SIU by covering not only the cost of all academic fees but also the hostel and mess/food fees (lodging and boarding).
  - (3) Concessional Hostel fees are applicable to Foreign National students @ 650\$ per annum.
  - (4) Concessional Mess fees are applicable to Foreign National students @50% as mentioned above.
- \*\* Hostel and Mess Fees for the subsequent year would be communicated before commencement of the next academic year.
- @ Hostel and Mess Fees can be increased up to 10% each year. Government taxes would be additional as and when applicable.
- # # 50% Concession will be given only to the Foreign National students on Administrative Fees.

## Programme Structure\*:

### Master of Business Administration (Digital and Telecom Management) [MBA (DTM)]

#### Semester : I

##### Generic Core Courses

- Business Communication
- Business Statistics
- Essentials of Marketing Management
- Information Systems for Telecom Business
- Internet of Things
- Introduction to Telecom Technologies
- Managerial Economics
- Network Concepts and Components
- Principles and Practices of Management
- Programming for Data Sciences
- Operations Research
- Research Methodology
- Integrated Disaster Management

##### Specialization Core Courses:

###### Finance

- Introduction to Financial Markets and Institutions
- Cost Accounting
- Financial Accounting

- Regulatory Aspects of Telecom (RAT)
- Strategic Management
- Technology Innovation
- Visual Analytics

##### Specialization Core Courses:

###### Finance

- Basics of Financial Management
- Legal and Taxation Aspect
- Management Accounting

##### Specialization Elective: System

###### (Choose any two courses)

- Cloud-based Solution Architecture
- Convergence of Telecom Networks
- ICT Architectures and Frameworks

##### Specialization Elective: Marketing

###### (Choose any two courses)

- Consumer Behaviour
- Marketing Research
- Product Management

#### Semester : III

##### Generic Core Courses

- Project
- Digital Technology Transformation
- Services and Technology Trends in Telecom (STTT)
- Digital Risk Management
- Flexi-Credit Course
- Operation Support Systems and Business Support Systems Framework (OSS/BSS)

##### Generic Elective Courses Group

###### (Choose any three courses)

- Descriptive Business Analytics in Telecom
- Information Security Management
- Internal Audit
- ITIL Foundation

##### Specialization Core Courses:

###### Finance

- Business Modeling and Planning
- Management of Financial Technologies

##### Specialization Elective: System

###### (Choose any two courses)

- Advanced Cloud-Based Solution Architecture
- Digital Forensics
- Optical Fibre Networks

**Specialization Elective: Marketing**  
**(Choose any two courses)**

- Brand Management
- Digital Marketing
- Services Marketing

**Specialization Elective: Analytics**  
**(Choose any two courses)**

- Applications of AI and ML in Telecom
- Social Media Analytics
- Telecom Analytics

**Semester: IV**

**Generic Core Courses**

- Research Project
- Entrepreneurship
- Well for Life

**Specialization Core Courses:**  
**Finance**

- Advanced Corporate Finance

**Specialization Core Courses:**  
**System**

- ICT Consulting

**Specialization Core Courses:**  
**Marketing**

- Supply Chain Management

**Specialization Core Courses:**  
**Analytics**

- Advanced Big Data Analytics
- Telecom

\* Courses are subject to change

Please visit [www.sidtm.edu.in](http://www.sidtm.edu.in) for information related to:

- Teaching Faculty including educational qualification(s) and teaching experience
- Learning Resources
- Physical and Academic Infrastructure Facilities
- Co-Curricular and Extra Curricular Activities
- Hostel Accommodation
- Health Care Services



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